

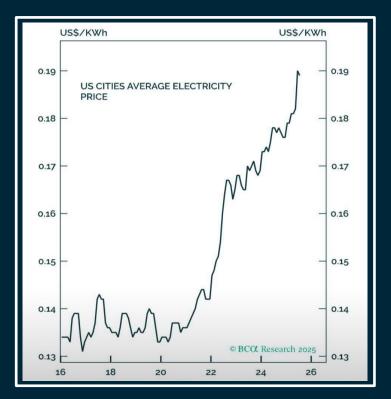


Virtual Power Plants

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Soaring electric bills are hitting American households and businesses and are now a top political issue





Three Core Macro Trends

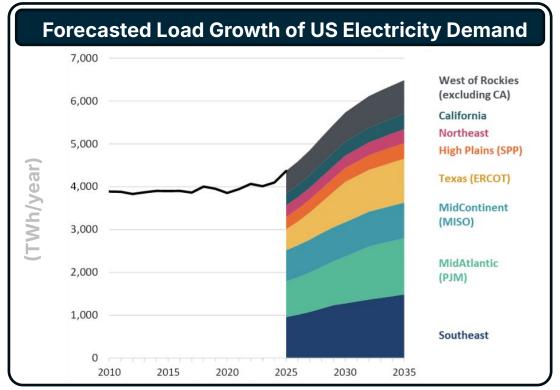
#1
Load
Growth is at
unprecedented
levels

#2
Renewable
Growth is
outpacing
predictions

#3
Grid
Reliability is increasingly challenging

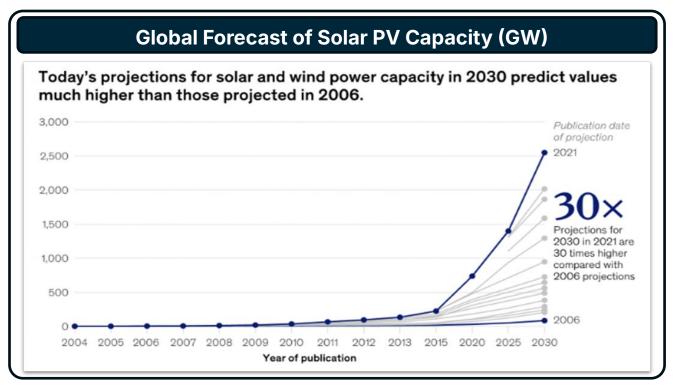
Trend #1: Load Growth

US Power Demand: The world is no longer flat

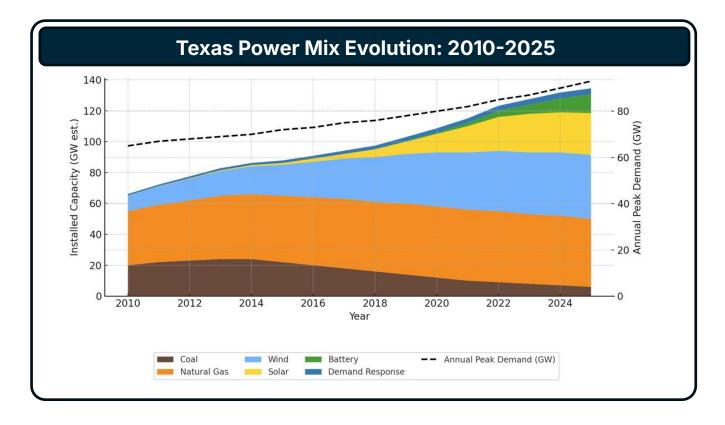




Trend #2: Renewable Growth We continue to under-predict renewable growth



Trend #2: Renewable Growth





Trend #3: Grid Reliability More frequent and more costly weather disasters...





Trend #3: Grid Reliability

... make it increasingly challenging to manage the grid

DIVE BRIEF

Rising peak demand, 83 GW of planned retirements create blackout risks for most of US: NERC

Biggest US electrical grid operator issues energy emergency alert as temperatures soar

PJM Interconnection says alerts are part of grid operator preparing for increased demand, intense heat

Regulators warn much of U.S. power grid is vulnerable to major winter storms

DECEMBER 13, 2023 · 4:35 PM ET

HEARD ON ALL THINGS CONSIDERED

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CLEAN POWER

Gas Generators Get Caught With Their Plants Down

Gas and Coal Failures Widespread as Largest Grid Operator in U.S. Struggled to Manage 'Winter Storm Elliott'

By: Climate Nexus | Updated: January 12, 2023

BGE blackouts put spotlight on Maryland's fragile power grid as summer demand rises

NEWS GRID EDGE U.S. MARKET

Is this the tipping point VPP providers have been waiting for?

Voltus CEO Dana Guernsey describes the "massive paradigm shift" underway.

_MAEVE ALLSUP | AUGUST 15, 2025



RELATED READING

PODCAST

Is this moment for distributed energy different?

_STEPHEN LACEY | _OPEN CIRCUIT | OCT 3, 2025

PODCAST

The new wave of DERs

_SHAYLE KANN | _CATALYST | OCT 2, 2025

Feb

Jan

Mar

Apr

May

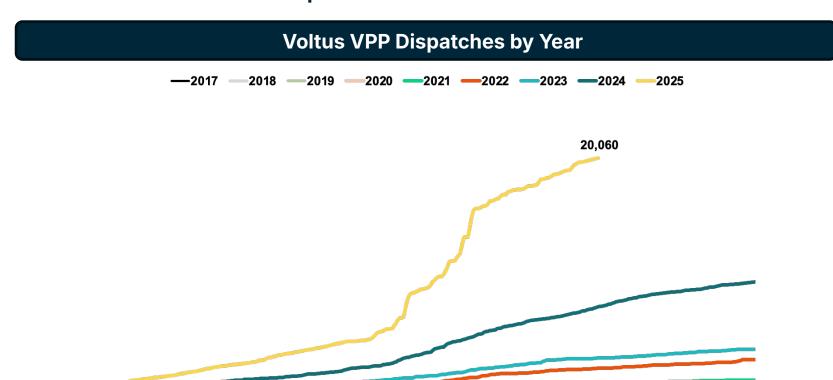
Jun

Jul

Aug



DERs: From Backup to Backbone



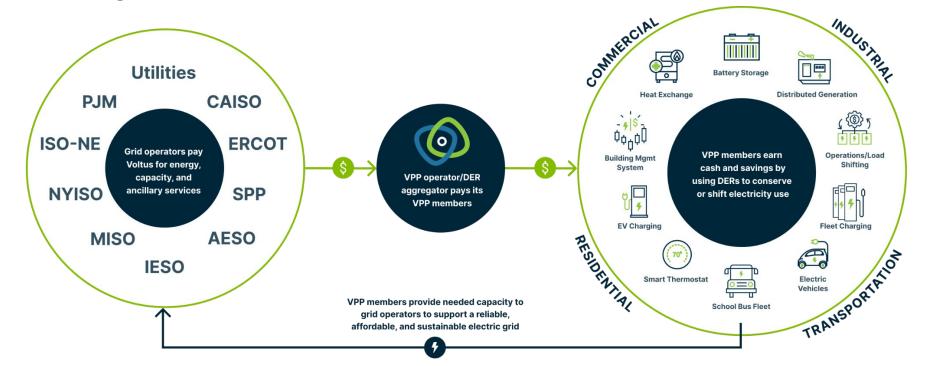
Oct

Sep

Nov

Dec

Voltus aggregates and monetizes Distributed Energy Resources (DERs) like power plants ("Virtual Power Plants"), sharing the value created with customers

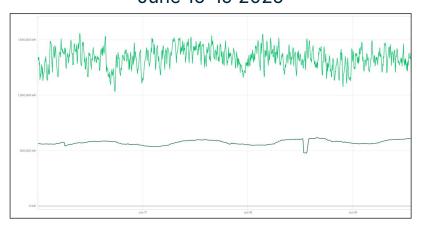




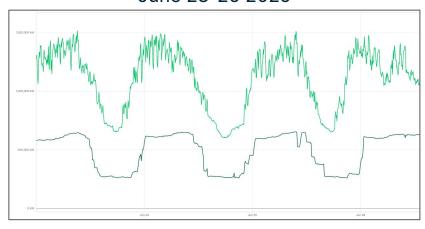
Deliverable Results



June 16-19 2025

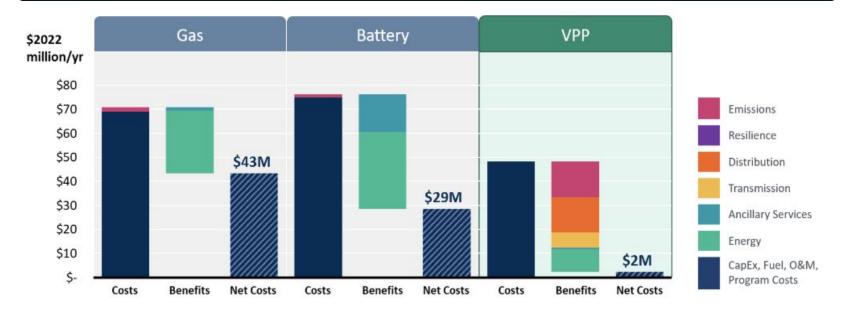


June 23-26 2025



DERs and VPPs are the cheapest, fastest, and cleanest resources to relieve the grid and aid consumers

Annualized Cost of Providing 400 MW of Resource Adequacy



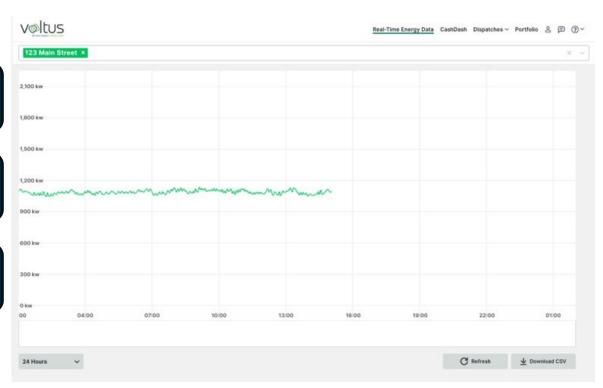


Voltus Today

Platform provides visibility into DR performance and earnings

75+ load flexibility products across North America

Voltus VPPs are dispatched every day





Increasingly, customers are deploying on site DERs

